

The cloudtamer.io Partner Program

Making your customers' lives easier in the cloud.

Many organizations struggle to scale, control spend, and ensure security and compliance in the cloud. As the first proactive multi-cloud governance solution, cloudtamer.io helps tackle these challenges. We make it easy to oversee and scale cloud use, enforce budgets, and automate compliance across clouds using one intuitive interface.

Scale Your Business with cloudtamer.io

Our mission is to make peoples' lives easier in the cloud. The cloudtamer.io partner program includes several options for companies who want to partner with us on the same mission.

cloudtamer.io software and services can help you enrich and differentiate your cloud practice while helping your customers realize the promise of a cloud-first future. Choose the cloudtamer.io partnership that meets your goals.

Partnership Opportunities

Companies that focus on pairing customers with cloud technology, cloud architecture, product integration, or 'born in the cloud' full lifecycle services will find a partnership with cloudtamer.io extremely rewarding.

All cloudtamer.io partners receive access to the cloudtamer.io solution, mutual website branding, training, and mutual press release and digital branding opportunities.

Sales Partners

cloudtamer.io Sales Partners are trusted advisors who specialize in easing the technology procurement and fulfillment path for their customers. We are looking for partners to identify, nurture, and bring to close cloudtamer.io opportunities.

We understand that the sales partner community is varied, and we value all efforts to help our sales team achieve their goals. The cloudtamer.io deal registration program is very flexible, rewarding partners who help bring cloudtamer.io to our customers in several ways.

Opportunities can be registered for both incremental sales efforts as well as for procurement relationships. cloudtamer.io Sales Partners are rewarded for their influence on customer purchases regardless of who fulfills an order.

Sales Partner Benefits:

- Product discounts
- Deal registration program
- Shared lead generation
- Sales and technical training

Services Partners

cloudtamer.io Services Partners have an established cloud consulting practice aligned with one or more of the major cloud service providers. Services Partners deliver contemporary solutions through consulting, integration, and operational support.

cloudtamer.io Services Partners get access to cloudtamer.io for use in their environment for internal training as well as company cloud governance.

Services Partner Benefits:

- Technical training
- Hands-on shadowing opportunities with the cloudtamer.io delivery team
- cloudtamer.io services delivery certification
- Joint publishing of cloudtamer.io case studies

Technology Partners

cloudtamer.io Technology Partners have solutions that are tightly integrated with offerings from one or more of the major cloud service providers. Technology Partners leverage cloudtamer.io capabilities within their own solution stack.

Technology Partners receive a not-for-resale license for application development, along with support from the cloudtamer.io engineering team.

Technology Partner Benefits:

- Technical training
- cloudtamer.io integration testing and certification
- Joint publishing of cloudtamer.io case studies

Success with cloudtamer.io

Whether your customer is just getting started in the cloud or moving to enterprise-wide adoption, cloudtamer.io is the simple solution for all your customers' cloud governance needs. Partner with cloudtamer.io to help your customers – and your team – succeed.



Making peoples' lives easier in the cloud through innovative products built by passionate employees.

Contact Us



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