

While the CFG team supports both technical and business users, there's a particular focus on the developer experience at Indeed. This ties back to the Indeed mantra to focus on your customers (internal and external). As a result, there's equal effort given to all aspects of cloud use and optimization: getting access, making it easy to get work done in a cloud account, ensuring compliance, and monitoring and optimizing for cost.

Looking for cost control and finding much more

As cloud use began to grow at Indeed, Akin saw the writing on the wall. "I knew we would see ongoing growth. Our team was relatively small, so we began to wonder: how do we automate some of our efforts?"

The first stop was AWS' flagship industry conference, AWS re:Invent, and he was on a mission to find help with a particular issue from amongst hundreds of AWS partners. "I wanted a company interested in cost management because you can sell your first child when it comes to spending money in the cloud if you don't have a cost control mechanism. It was becoming cumbersome to manually try to control costs."

As Akin hunted on the tradeshow floor, his focus was on one pillar of cloud governance – financial management. The other two pillars – account automation and orchestration and compliance – were not top of mind. "Initially, we didn't care about all three pillars of cloud governance, but the other pillars – and their value – became quite clear when we looked at cloudtamer.io."



cloudtamer.io is a cloud governance and management solution that addresses all three pillars of governance: automation and orchestration, financial management, and continuous compliance. cloudtamer.io helps organizations manage and control their cloud environment, ensuring teams get the business value of the cloud without sacrificing security and compliance or incurring substantial cloud cost overruns.

While the team considered the 'build vs buy' question and evaluated building a solution made up of native services, he saw an advantage that cloudtamer.io had over native services delivered by the cloud providers.

"Native cloud services are like a hardware store: you can get tools, but you still have to go build it. Getting cloudtamer.io is like getting a finished shed that's awaiting your foundation." You can manually stitch together native services, but the team saw the ability to fast track Indeed's efforts by combining cloudtamer.io and their own internal policies.

"cloudtamer.io shines at cloud governance by providing solutions across all pillars of governance, and they do this from cloud account setup to deprovisioning."

Beyond complete governance support – including the all-important ability to enforce spend limits – Akin initially noted two aspects of cloudtamer.io that made the buy choice easy for Indeed:

- cloudtamer.io is not a SaaS solution but, rather, installs inside of the customer’s cloud environment. “This model provides more control for the customer,” said Akin.
- cloudtamer.io models and depicts your cloud footprint via an organization chart layout, allowing teams to see their complete cloud environment in one place. “This resonated with us as a way to visualize our cloud. It was something the team hadn’t seen before, and it fits in with our culture of transparency,” he noted.

Bringing cloud governance to Indeed

After a successful proof of concept with the cloudtamer.io team and the Indeed Financial Planning and Analysis (FP&A), Site Reliability Engineering (SRE), and the CFG, it was full speed ahead on governance.

cloudtamer.io is currently being used by developers, technical leads, and the FP&A, product, and cost management team members. Indeed uses cloudtamer.io to set up, provision, and manage all new and existing AWS accounts. With cloudtamer.io, Indeed ensures core infrastructure is enabled and critical services are available within each account. End user access is provisioned under the appropriate roles and all access is mapped back to Indeed’s single-sign on and identity solutions.

Indeed has been able to scale up dramatically to meet organization needs – from an early footprint of dozens of AWS accounts to hundreds of accounts. Their approach is based on need and scope – Starter, Medium, and Large packages – as the team automatically provisions an initial setup with a budget based on needs. Necessary approvals on accounts are paired with a consistent check-in process to reassess budgets as cloud adoption grows.

Beyond initial efforts around account automation and orchestration, Indeed is using cloudtamer.io to:

- **Enforce compliance to both external and internal rules and regulations via cloudtamer.io’s unique Cloud Rules.** Cloud Rules are set once within the organization hierarchy and can then be inherited to automate and enforce boundary setting. At Indeed, these Cloud Rules bundle together AWS Service Control Policies with baseline infrastructure and settings to enable services, configure integrations, and deploy guardrails such as public s3 blocks.



Indeed Goals

- Speed account setup and provisioning
- Get insight into account use across the organization
- Deliver cost control and cost transparency
- Provide forecasting abilities to cloud users.

Basically, lay the foundation for cloud use at scale across Indeed, using cloudtamer.io as a key enabler on top of the foundation.

- **Manage budgets.** In addition to budget enforcement actions to alert and freeze spend if needed, cloudtamer.io gives cloud account budget owners visibility into their current spend, and helps them perform forecasting and cost optimization.

Ensuring success with process and people

Technology is just one leg of the 3-legged stool of digital transformation. Process and people are the other two keys to success. Indeed documents processes and communicates with their cloud users via a widely popular wiki that includes 300+ pages of content and 32K+ views across those pages. A shared Slack channel is also available for resource sharing and assistance with questions. Regular asynchronous video training helps users understand the role of cloud governance and shows where cloudtamer.io fits in Indeed's governance model.

Indeed hosted the first in a planned series of AWSome Days – a two-day virtual event that is supported by both AWS and other vendors supporting cloud use at Indeed. The initial event brought nearly 1,000 registrants to participate in 100+ training hours from Indeed and these vendors. Feedback to this immersion was excellent, with 80+% saying they were very satisfied or higher with the program.

"Without a great team, you can't succeed in these types of transformation efforts. Our transformation is succeeding because of the team members in our Cloud Foundation Group," said Akin.

Seeing the results of complete cloud governance

Akin notes several benefits from using cloudtamer.io at Indeed. "We've unlocked additional speed and agility to meet the demand for cloud access across the organization. Moving fast is critical today. Responding to this demand is not a nice-to-have – when the cloud is what you need to do your job, speed directly impacts the bottom line," said Akin. "There's another benefit that I think folks don't often realize: giving control and confidence to your users. Control is important because the only way to really scale successfully and get the benefits that cloud vendors promise is through controlled decentralization. You have to allow folks to get work done, with the checks in place to ensure compliance with rules and policies. Confidence is important for the same reason – don't worry that you may have set up something that bypasses a rule because we've taken care of that for you. Just focus on the work."

Integrating cloudtamer.io with Jira has allowed Indeed to move from over a week to get an account to a self-service, on-demand model with instant creation of a new AWS account, automated deployment of guardrails and actions, and end user access provisioning.



Since cloudtamer.io was introduced, Indeed has seen a 10x reduction in provisioning time through standardization and automation – all while seeing substantial growth in cloud access requests. In addition, Indeed is able to support provisioning of personal sandbox accounts with control and agility, a new capability for the team.

“We responded to a 150+% increase in new accounts requests within two quarters. There’s no way under our previous model that we could have done this. Using cloudtamer.io, aligning internally on processes, and collaboration between my team and the business were the keys to making this happen,” Akin said.

“We want to introduce as much automation as possible to help our users move quickly. The Cloud Foundation Group must be an enabler across Indeed to help everyone focus on impactful tasks that deliver on our mission of helping people get jobs. That’s our goal – not spending time and effort on cloud governance and management that’s baked into cloudtamer.io.”

Building on a strong cloud foundation

Two near-term efforts for Akin’s team are:

- Pairing the cloudtamer.io compliance score feature with financial spend data and cost savings information to generate an account-level report card that can be given to leaders and account owners.
- Using cloudtamer.io’s savings opportunities feature to optimize spend by identifying cloud resources that could be rightsized and decommissioned.



Three Pieces of Advice from Akin

- “You’re only going to win if you start decentralizing stuff.”
- “cloudtamer.io is the airplane. At Indeed, the Cloud Foundation Group was key as they built the airport, runway, and the infrastructure that leverages this airplane. Plan for cloud governance early in your journey so you have time to build infrastructure and then operationalize your governance platform and onboard your users.”
- “If you care about cloud governance and all three pillars of governance, cloudtamer.io is the tool you should check out.”

“Our ultimate vision is to help our users go from idea to building in 10 minutes or less. cloudtamer.io will be a key piece to help us get there,” Akin said. “I don’t recommend product investments; I recommend people investments. Working with the cloudtamer.io team has been a true partnership.”